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4 1 PROCEEDINGS 2 HEARINGS EXAMINER ROSS: Good 3 afternoon. My name is Anne Ross. I'm going to be serving as hearings examiner today for 4 the Cost of Gas hearing for New Hampshire Gas 5 Company -- Corporation. Excuse me. 6 7 We have a court reporter, so this will be recorded -- or reported --8 9 excuse me. And I will make a written 10 recommendation to the Commission following 11 the hearing, and the Commission will act on 12 it before your May 1st effective date. 13 So, before we get started, are 14 there any procedural issues that we need to deal with? 15 16 MS. PURCELL: No. I gave the return of service to the clerk. 17 THE CLERK: You have a copy 18 19 there. 20 HEARINGS EXAMINER ROSS: Yes, I 21 do. 22 You may address me as 23 "Attorney Ross," and we'll begin by taking appearances. And then, as -- I don't know 24

1 of any intervenors. Is that correct? No one's intervened in this? 2 3 MS. PURCELL: No. HEARINGS EXAMINER ROSS: 4 And the only filing that I have a record of is the 5 Summer Cost of Gas filing itself, as well as 6 7 the affidavit. Is there anything else? MS. PURCELL: That's right. 8 We didn't have any updates this year. 9 10 HEARINGS EXAMINER ROSS: No 11 updates. All right. Let's begin by taking 12 appearances. 13 MS. PURCELL: Thank you. Good My name is Meabh Purcell from the 14 afternoon. 15 law firm of Dewey & LeBoeuf in Boston, 16 representing New Hampshire Gas Corporation. 17 MR. SPEIDEL: Good afternoon. My name is Alexander Speidel, and I'm 18 representing Staff. And I have with me Bob 19 Wyatt of the Gas and Water Division. 20 21 HEARINGS EXAMINER ROSS: Thank 22 You'll have an opportunity for closing you. 23 The Company will go last on that. statements. And I see we have a witness. 24

6 1 MS. PURCELL: Yes, Mr. Maloney. 2 HEARINGS EXAMINER ROSS: Will 3 the court reporter swear the witness in, 4 please. (WHEREUPON, BRIAN R. MALONEY was duly 5 sworn and cautioned by the Court 6 7 Reporter.) 8 BRIAN R.MALONEY, SWORN 9 DIRECT EXAMINATION 10 BY MS. PURCELL: 11 Thank you. Good afternoon, Mr. Maloney. 0. 12 Could you please state your full name, your 13 position and your business address for the 14 record. My name is Brian Maloney, lead analyst at 15 Α. 16 Rochester Gas & Electric Corporation in Rochester, New York. RG&E provides 17 affiliate services to New Hampshire Gas 18 19 Corporation. 20 Thank you. I'm showing you a copy of a Q. 21 filing under cover letter of Dewey & 22 LeBoeuf, dated March 19th. Could you 23 identify this document, please. This is the New Hampshire Gas filing 24 Α. Yes.

1 for the cost of gas rate for the summer period May through October, 2012. 2 3 Thank you. And since your initial filing, Q. have you made any revisions to the proposed 4 COG rate? 5 No updates were required. 6 Α. 7 MS. PURCELL: Attorney Ross, I ask that this be marked as New Hampshire 8 9 Exhibit No. 1. 10 And let me suggest that we mark the Affidavit of Publication as No. 2 11 12 for identification. 13 (NHGC 1, 2 marked for identification.) 14 MS. PURCELL: And Attorney Ross, 15 you don't need a copy; is that correct? 16 HEARINGS EXAMINER ROSS: I have 17 one. Thank you. BY MS. PURCELL: 18 19 Q. Okay. Mr. Maloney, do you have any corrections to make to either the testimony 20 21 or the proposed COG filing? 22 No. Α. 23 And were the documents that have been marked Q. collectively as New Hampshire Gas Exhibit 24

1		No. 1 prepared by you or under your
2		direction and supervision?
3	Α.	Yes, they were.
4	Q.	And do you adopt your testimony as your
5		sworn testimony in this proceeding?
6	Α.	Yes.
7	Q.	And where just briefly, can you point to
8		us in the proposed in the filing in New
9		Hampshire Gas Exhibit 1 where we would find
10		the Company's proposed COG rates.
11	Α.	The proposed rate is 1.7884, and it can be
12		found on Schedule B, Line 9.
13	Q.	Okay. Thank you.
14	Α.	It can also be seen on the Proposed Tariff
15		page.
16	Q.	And have you done any analysis of the impact
17		of the proposed rate on a typical
18		residential gas customer?
19	Α.	Yes. There's two schedules, Schedules I-1
20		and I-2, that are bill impact analyses
21		compared to the prior year. And in there,
22		there is a line that shows that the average
23		residential summer period bill will decrease
24		by 7.1 percent compared to last year.

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1 Q. Thank you. 2 MS. PURCELL: I have nothing 3 further at this time. Mr. Maloney is available for examination by Staff. 4 HEARINGS EXAMINER ROSS: 5 Thank 6 you. 7 MR. SPEIDEL: Thank you, 8 Attorney Purcell. 9 If I may introduce into the 10 record the Company's data responses, with a 11 cover letter dated April 16, 2011, as 12 Exhibit 3. I don't see any need to refer to 13 them specifically, but they provided useful explanations to certain technical concerns 14 that Staff had. And so I will provide that 15 16 to the clerk and to the hearings examiner. 17 THE CLERK: Thank you. HEARINGS EXAMINER ROSS: Thank 18 19 you. (NHGC 3 marked for identification.) 20 21 CROSS-EXAMINATION 22 BY MR. SPEIDEL: 23 All right. Mr. Maloney, are any of the gas 0. supplies in this off-peak cost of gas 24

1 forecast hedged, pre-purchased or otherwise tied to a predetermined fixed price? 2 No, they are not. 3 Α. Okay. Would you happen to know if the Audit 4 0. Staff has completed its review of the cost 5 of gas reconciliation from last summer? 6 7 They have completed the review. Α. 8 Q. Are you aware of any issues resulting from the Audit Staff's review of the cost of gas 9 10 reconciliation from 2011? 11 After some clarifying communications with А. Audit Staff, no exceptions were noted in the 12 13 audit. 14 Is the Company anticipating any new load Q. 15 growth opportunities this year that would be 16 reflected in the upcoming winter cost of gas forecast? 17 No, no specific known growth opportunities 18 Α. 19 are known to us at present. 20 Does the Company attribute the slight Q. 21 increase in its unaccounted-for losses to 22 any particular operational issues during the 23 past year? No, we would not say that had a significant 24 Α.

1 influence on that percentage. It's more of a typical fluctuation that is seen in that 2 type of measure on a year-to-year basis. 3 On Page 4, Line 13 of your testimony that is 4 Q. presented within Exhibit 1, there's a 5 reference there to Schedule C, specifically 6 7 spot propane unit cost. The spot propane unit cost purchase now includes a new cost 8 item identified as a supplier charge. Can 9 10 you explain what the supplier charge 11 represents and whether or not it is a new 12 charge? 13 Yes. The supplier charge is an -- our Α. 14 estimate of the mark-up embedded by our 15 supplier for their supplied procurement 16 services into the spot market price of our propane. 17 It is not a new charge; rather, it is a new addition to this projection exhibit 18 that is an effort to make the projection of 19 20 our spot market prices more reflective of 21 what we ultimately will get charged by the 22 supplier for those spot purchases. 23 So it's a form of forecasting or Q.

prediction --

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1 A. Yes.

2 Q. -- in one way?

Enhancement in the forecasting process. 3 Α. Thank you. On Page 6, Line 12 of your 4 Q. testimony, you note that the estimated 5 premium associated with pre-purchased 6 7 volumes is \$.0772 per gallon. Can you 8 explain what this premium represents, and is this charge similar or in addition to the 9 10 supplier charge that is applied to spot 11 propane purchases?

A. This total premium -- I'm sorry. The
estimated premium that is listed here is
our -- again, our estimate of the supplier
mark-up embedded in the total premium
charged to us on our spot purchases -- I'm
sorry -- on our pre-purchased volumes.

18 Q. Okay. Did --

19 A. Oh, and the second part of your question, is
20 it similar to the spot market premium? Yes,
21 it's very similar to that, in that it covers
22 same types of services provided by that
23 supplier.

24 Q. Hmm-hmm. Excellent. Well, thank you very

1 much, Mr. Maloney. MR. SPEIDEL: Staff has no 2 3 further cross questions. HEARINGS EXAMINER ROSS: 4 Does 5 the Company have any redirect? MS. PURCELL: No, I do not. 6 7 Thank you. 8 HEARINGS EXAMINER ROSS: In that case, thank you for your testimony. You're 9 10 excused. Would the Staff like to make a 11 closing statement? 12 MR. SPEIDEL: Indeed it would. 13 Staff recommends approval of New Hampshire Gas Company's proposed 2012 summer period cost of 14 The Commission Audit Staff reviewed 15 qas rate. 16 the 2011 summer season reconciliation and 17 found the cost to be materially accurate. The sales forecast and supply planning appear to 18 be consistent with recent cost of gas 19 forecasts. 20 21 Actual 2012 summer gas costs and revenues 22 will be reconciled prior to the 2013 cost of 23 gas, and any concerns that may arise will be 24 addressed in that proceeding. Thank you.

14 1 HEARINGS EXAMINER ROSS: Thank 2 you. The Company. 3 MS. PURCELL: Thank you. New Hampshire Gas Corporation respectfully 4 requests approval of the proposed summer 2012 5 COG rate of \$1.7884 cents per therm by 6 7 May 1st, 2012. And as always, the Company 8 9 appreciates Staff's efforts in this 10 proceeding in conducting its review and 11 appreciates its support. Thank you. 12 HEARINGS EXAMINER ROSS: Thank 13 I think that concludes our hearing. you. 14 This might be the quickest Cost of Gas hearing 15 on record. 16 MS. PURCELL: We pride ourselves 17 on that. HEARINGS EXAMINER ROSS: I will 18 take all of this under advisement and will be 19 20 issuing my written recommendation shortly. 21 Thank you all. 22 MS. PURCELL: Thank you very 23 much. (WHEREUPON the hearing concluded at 2:14 p.m.) 24

CERTIFICATE

I, Susan J. Robidas, a Licensed 2 Shorthand Court Reporter and Notary Public 3 of the State of New Hampshire, do hereby 4 certify that the foregoing is a true and 5 accurate transcript of my stenographic 6 7 notes of these proceedings taken at the place and on the date hereinbefore set 8 forth, to the best of my skill and ability 9 under the conditions present at the time. 10 11 I further certify that I am neither attorney or counsel for, nor related to or 12 13 employed by any of the parties to the action; and further, that I am not a 14 relative or employee of any attorney or 15 16 counsel employed in this case, nor am I financially interested in this action. 17 18 19 Susan J. Robidas, LCR/RPR 20 Licensed Shorthand Court Reporter Registered Professional Reporter N.H. LCR No. 44 (RSA 310-A:173) 21 22

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